



**Desautels Faculty of Management (Graduate)  
Programs, Courses and University Regulations  
2019-2020**



This PDF excerpt of *Programs, Courses and University Regulations* is an archived snapshot of the web content on the date that appears in the footer of the PDF.

Archival copies are available at [www.mcgill.ca/study](http://www.mcgill.ca/study).

This publication provides guidance to prospects, applicants, students, faculty and staff.

**1 .** McGill University reserves the right to mak

## *Publication Information*

Published by

### **Enrolment Services**

McGill University  
3415 McTavish Street  
Montreal, Quebec, H3A 0C8  
Canada

All contents copyright © 2019 by McGill University. All rights reserved, including the right to reproduce this publication, or portions thereof, in any form.

McGill University reserves the right to make changes to the information contained in this publication - including correcting errors, altering fees, schedules of admission and credit requirements, and revising or cancelling particular courses or programs - without prior notification.

Not all courses are offered every year and changes can be made after publication. Always check the Minerva Class Schedule link at [https://horizon.mcgill.ca/pban1/bwckschd.p\\_disp\\_dyn\\_sched](https://horizon.mcgill.ca/pban1/bwckschd.p_disp_dyn_sched) for the most up-to-date information on whether a course is offered.

- 1 Dean's Welcome, page 9
- 2 Graduate and Postdoctoral Studies, page 9
  - 2.1 Administrative Officers, page 9
  - 2.2 Location, page 9
  - 2.3 Graduate and Postdoctoral Studies' Mission, page 9
- 3 Important Dates, page 9
- 4 Graduate Studies at a Glance, page 10
- 5 Program Requirements, page 10
- 6 Graduate Admissions and Application Procedures, page 10
- 7 Fellowships, Awards, and Assistantships, page 10
- 8 Postdoctoral Research, page 10
  - 8.1 Postdocs, page 10
  - 8.2 Guidelines and Policy for Academic Units on Postdoctoral Education, page 11
  - 8.3 Vacation Policy for Graduate Students and Postdocs, page 12
  - 8.4 Leave of Absence for Health and Parental/Familial Reasons, page 12
  - 8.5 Postdoctoral Research Trainees, page 13
- 9 Graduate Studies Guidelines and Policies, page 13
- 10 Graduate Student Services and Information, page 14
- 11 Information on Research Policies and Guidelines, Patents, Postdocs, Associates, Trainees, page 14
- 12 Desautels Faculty of Management, page 14
  - 12.1 Location, page 14
  - 12.2 About Desautels Faculty of Management, page 15
- 13 M.B.A. Program, page 16
  - 13.1 Admission Requirements, page 16
  - 13.2 M.B.A. Application Procedures, page 17
    - 13.2.1 Additional Requirements, page 17
  - 13.3 Application Dates and Deadlines, page 17
  - 13.4 Procedure for Accepting an Offer of Admission to the M.B.A. Program, page 17
  - 13.5 Policies and Regulations of the M.B.A., page 18
  - 13.6 M.B.A. International Exchange Program, page 19
  - 13.7 Master of Business Administration (M.B.A.) Management (Non-Thesis): Business Analytics (57 credits) , page 19
  - 13.8 Master of Business Administration (M.B.A.) Management (Non-Thesis): Finance (57 credits) , page 20
  - 13.9 Master of Business Administration (M.B.A.) Management (Non-Thesis): General Management (57 credits) , page 21
  - 13.10 Master of Business Administration (M.B.A.) Management (Non-Thesis): Global Strategy and Leadership (57 credits) , page 21
  - 13.11 Master of Business Administration (M.B.A.) Management (Non-Thesis): Marketing (57 credits) , page 23
  - 13.12 Master of Business Administration (M.B.A.) Management (Non-Thesis): Technology and Innovation Management (57 credits) , page 24
  - 13.13 Joint Program: Master of Business Administration (M.B.A.) with Integrated Bachelor of Civil Law (B.C.L.) / Bachelor of Laws (LL.B.) Admission Requirements and Application Procedures, page 25

- 
- 13.13.1 Admission Requirements, page 25
  - 13.13.2 Application Procedures, page 25
  - 13.13.3 Application Dates and Deadlines, page 26
  - 13.13.4 Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Finance & Law (144 credits) , page 26
  - 13.13.5 Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): General Management & Law (144 credits) , page 29
  - 13.13.6 Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Global Strategy and Leadership & Law (144 credits) , page 32
  - 13.13.7 Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Marketing & Law (144 credits) , page 36
  - 13.13.8 Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Technology and Innovation Management & Law (144 credits) , page 39
  - 13.14 M.B.A. & M.D.,C.M. Program Admission Requirements and Application Procedures, page 42
    - 13.14.1 Admission Requirements, page 43
    - 13.14.2 Application Procedures, page 43
    - 13.14.3 Application Dates and Deadlines, page 43
    - 13.14.4 Master of Business Administration and Doctor of Medicine & Master of Surgery (Joint M.B.A. & M.D.,C.M.) Management (Non-Thesis) & Medicine (51 credits) , page 43
  - 13.15 M.B.A./Japan Admission Requirements and Application Procedures, page 43
    - 13.15.1 Admission Requirements, page 44
    - 13.15.2 Application Procedures, page 44
    - 13.15.3 Application Dates and Deadlines, page 44
    - 13.15.4 Master of Business Administration (M.B.A.) M.B.A./Japan (Non-Thesis) (51 credits) , page 44
    - 13.15.5 Master of Business Administration (M.B.A./Japan Management (Non-Thesis): Finance (57 credits) , page 44
    - 13.15.6 Master of Business Administration (M.B.A./Japan Management (Non-Thesis): General Management (57 credits) , page 45
    - 13.15.7 Master of Business Administration (M.B.A./Japan Management (Non-Thesis): Global Strategy and Leadership (57 credits) , page 46
    - 13.15.8 Master of Business Administration (M.B.A./Japan Management (Non-Thesis): Marketing (57 credits) , page 47
    - 13.15.9 Master of Business Administration (M.B.A./Japan Management (Non-Thesis):Technology and Innovation Management (57 credits) , page 48
  - 13.16 Joint Executive M.B.A. Admission Requirements and Application Procedures, page 49
    - 13.16.1 Admission Requirements, page 49
    - 13.16.2 Application Procedures, page 49
    - 13.16.3 Application Dates and Deadlines, page 49
    - 13.16.4 Executive Master of Business Administration (E.M.B.A.) Joint Executive M.B.A. (Non-Thesis) (45 credits) , page 49
  - 14 Master of Management Programs Admission Requirements and Application Procedures, page 50
    - 14.1 Admission Requirements and Application Procedures, page 50

- 14.2 Application Dates and Deadlines, page 51
- 14.3 Master of Management (M.M.) Analytics (Non-Thesis) (45 credits) , page 51
- 14.4 Master of Management (M.M.) Finance (Non-Thesis) (45 credits) , page 52
- 14.5 Master of Management (M.M.) Manufacturing Management (Non-Thesis) (56 credits) , page 53
- 14.6 Master of Management (M.M.) IMPM (Non-Thesis) (45 credits) , page 54
- 14.7 Master of Management (M.M.) IMPMHL (Non-Thesis) (45 credits) , page 54
- 15 Joint Ph.D. in Management Admission Requirements and Application Procedures, page 54
  - 15.1 Admission Requirements, page 56
  - 15.2 Application Procedures, page 56
    - 15.2.1 Additional Requirements, page 56
  - 15.3 Application Dates and Deadlines, page 56
  - 15.4 Doctor of Philosophy (Ph.D.) Management , page 56
  - 15.5 Doctor of Philosophy (Ph.D.) Management: Environment , page 57
- 16 Post-M.B.A. Graduate Certificates Admission Requirements and Application Procedures, page 58
  - 16.1 Admission Requirements, page 58
  - 16.2 Application Procedures, page 58
  - 16.3 Application Dates and Deadlines, page 58
  - 16.4 Graduate Certificate (Gr. Cert.) Post MBA (15 credits) , page 58
  - 16.5 Graduate Certificate (Gr. Cert.) Post MBA Japan (15 credits) , page 59
- 17 Graduate Certificate in Professional Accounting (GCPA) Admission Requirements and Application Procedures, page 59
  - 17.1 Admission Requirements, page 59
  - 17.2 Application Procedures, page 60
    - 17.2.1 Additional Requirements, page 60
  - 17.3 Application Dates and Deadlines, page 60
  - 17.4 Obtaining a CPA designation, page





---

## 1 Dean's Welcome

To Graduate Students and Postdoctoral Fellows:

Welcome to Graduate and Postdoctoral Studies (GPS) at McGill. You are joining a community of world-class researchers and more than 10,000 graduate students in over 400 programs. *GPS* is here to support you from admissions through to graduation and beyond. We take a holistic approach to graduate student success; we support not only your academic development, but also your career-planning and professional development, and your well-being and student life. I invite you to consult the website [Resources for Your Success](#), which is a one-stop-shop for the many resources and support systems in place for you across the University.

I would like to wish you all the best in your studies at McGill. We are here to make sure that you have the best possible experience.

*Josephine Nalbantoglu, Ph.D.*

*Dean, Graduate and Postdoctoral Studies*

---

## 2 Graduate and Postdoctoral Studies

---

### 2.1 Administrative Officers

#### Administrative Officers

Josephine Nalbantoglu; B.Sc., Ph.D.(McG.)

**Dean (Graduate and Postdoctoral Studies)**

Robin Beech; B.Sc.(Nott.), Ph.D.(Edin.)

**Associate Dean (Graduate and Postdoctoral Studies)**

France Bouthillier; B.Ed., C.Admin.(UQAM), M.B.S.I.(Montr.), Ph.D.(Tor.)

**Associate Dean (Graduate and Postdoctoral Studies)**

Lorraine Chalifour; B.Sc., Ph.D.(Manit.)

**Associate Dean (Graduate and Postdoctoral Studies)**

Elisa Pylkkanen; B.A., M.A.(McG.)

**Director (Graduate and Postdoctoral Studies)**

---

### 2.2 Location

James Administration Building, Room 400

845 Sherbrooke Street West

Montreal QC H3A 0G4

Website: [www.mcgill.ca/gps](http://www.mcgill.ca/gps)



**Note:** For inquiries regarding specific graduate programs, please contact the appropriate department.

---

### 2.3 Graduate and Postdoctoral Studies' Mission

The mission of Graduate and Postdoctoral Studies (GPS) is to promote university-wide academic excellence for graduate and postdoctoral education at McGill. GPS provides leadership and strategic direction across the university in close collaboration with the academic and administrative units, and the graduate and postdoctoral community.

---

## 3 Important Dates

For all dates relating to the academic year, consult [www.mcgill.ca/importantdates](http://www.mcgill.ca/importantdates).

---

---

---

## 8.2 Guidelines and Policy for Academic Units on Postdoctoral Education

The general guidelines listed below are meant to encourage units to examine their policies and procedures to support postdoctoral education. Every unit hosting Postdocs should have explicitly stated policies and procedures for the provision of postdoctoral education as well as established means for informing Postdocs of policies, procedures, and privileges (e.g., orientation sessions, handbooks, etc.), as well as mechanisms for addressing complaints. Academic units should ensure that their policies, procedures and privileges are consistent with these guidelines and the Charter of Students' Rights. For their part, Postdocs are responsible for informing themselves of policies, procedures, and privileges.

### 1. Definition and Status

i. Postdoctoral status will be recognized by the University in accordance with Quebec provincial regulations. Persons may only be registered with postdoctoral status for a period of up to five years from the date they were awarded a Ph.D. or equivalent degree. Time allocated to parental or health leave is added to this period of time. Leaves for other reasons, including vacation leave, do not extend the term. Postdocs must do research under the supervision of a McGill professor, including Adjunct Professors, who is a member of McGill's academic staff qualified in the discipline in which training is being provided and with the abilities to fulfil responsibilities as a supervisor of the research and as a mentor for career development. They are expected to be engaged primarily in research with minimal teaching or other responsibilities.

### 2. Registration

i. Postdocs must be registered annually with the University through Enrolment Services. Initial registration will require an original or notarized copy of the Ph.D. diploma. Registration will be limited to persons who fulfil the definition above and for whom there is an assurance of appropriate funding and where the unit can provide assurance of the necessary resources to permit postdoctoral education.

ii. Upon registration, the Postdoc will be eligible for a University identity card issued by Enrolment Services.

### 3. Appointment, Pay, Agreement of Conditions

i. Appointments may not exceed your registration eligibility status.

ii. In order to be registered as a Postdoc, you must be assured of financial support other than from personal means during your stay at McGill University, equivalent to the minimal stipend requirement set by the University in accordance with guidelines issued by federal and provincial research granting agencies. There are no provisions for paid parental leave unless this is stipulated in the regulations of a funding agency outside the University.

iii. At the outset of a postdoctoral appointment, a written Letter of Agreement for Postdoctoral Education should be drawn up and signed by the Postdoc, the supervisor, and the department head or delegate (see template Letter of Agreement and supporting document—[Commitments of Postdoctor](#)

x. Access to student services and athletic services are a

department shall forward the request to Enrolment Services. See the procedure in [University Regulations & Resources > Graduate > : Leave of Absence Status](#).

Students who have been granted such a leave will have to register for the term(s) in question and their registration will show as “leave of absence” on their record. No tuition fees will be charged for the duration of the authorized leave. Research supervisors are not obligated to remunerate students and Postdocs on leave. A summary table of various leave policies (paid or unpaid) for students and Postdocs paid from the Federal and Quebec Councils through fellowships or research grants is available at [www.mcgill.ca/gps/funding/getting-paid](http://www.mcgill.ca/gps/funding/getting-paid) under "Leave Policies and Form."

## 8.5 Postdoctoral Research Trainees

### Eligibility

If your situation does not conform to the Government of Quebec's definition of a Postdoctoral Fellow, you may be eligible to attend McGill as a Postdoctoral Research Trainee. While at McGill, you can perform research only (you may not register for courses or engage in clinical practice). Medical specialists who will have clinical exposure and require a training card must register through Postgraduate Medical Education of the Faculty of Medicine—not Graduate and Postdoctoral Studies.

The category of Postdoctoral Research Trainee is for:

**Category 1:** An individual who has completed requirements for the Doctoral degree or medical specialty, but whose degree/certification has not yet been awarded. An individual in this category will subsequently be eligible for registration as a Postdoctoral Fellow.

**Category 2:** An individual who is not eligible for Postdoctoral Registration according to the Government of Quebec's definition, but is a recipient of an external postdoctoral award from a recognized Canadian funding agency.

**Category 3:** An individual who holds a professional degree (or equivalent) in a regulated health profession (as defined under CIHR-eligible health profession) and is enrolled in a program of postgraduate medical education at another institution. This individual wishes to conduct the research stage or elective component of his/her program of study at McGill University under the supervision of a McGill professor. This individual will be engaged in full-time research with well-defined objectives, responsibilities, and methods of reporting. Applications must be accompanied by a letter of permission from the applicant's home institution (signed by the Department Chair, Dean, or equivalent) confirming registration in their program and stating the expected duration of the research stage. Individuals who are expecting to spend more than one year are encouraged to obtain formal training (master's or Ph.D.) through application to a relevant graduate program.

**Category 4:** An individual with a regulated health professional degree (as defined under CIHR-eligible health profession), but not a Ph.D. or equivalent or medical specialty training, but who fulfils criteria for funding on a tri-council operating grant or by a CIHR fellowship (up to maximum of five years post-degree).



**Note:** Individuals who are not Canadian citizens or permanent residents must inquire about eligibility for a work permit.

### General Conditions

- The maximum duration is three years
- The individual must be engaged in full-time research
- The individual must provide copies of official transcripts/diplomas
- The individual must have the approval of a McGill professor to supervise the research and of the Unit
- The individual must have adequate proficiency in English, but is not required to provide official proof of English competency to Enrolment Services
- The individual must comply with regulations and procedures governing research ethics and safety and obtain the necessary training
- The individual will be provided access to McGill libraries, email, and required training in research ethics and safety. Any other University services must be purchased (e.g., access to athletic facilities)
- The individual must arrange for basic health insurance coverage prior to arrival at McGill and may be required to provide proof of coverage

## 9 Graduate Studies Guidelines and Policies

Refer to [University Regulations & Resources > Graduate > : Guidelines and Policies](#) for information on the following:

- Guidelines and Regulations for Academic Units on Graduate Student Advising and Supervision
- Policy on Graduate Student Research Progress Tracking
- Ph.D. Comprehensives Policy
- Graduate Studies Reread Policy
- Failure Policy
- Guideline on Hours of Work

---

## 10 Graduate Student Services and Information

Graduate students are encouraged to refer to : *Student Services and Information* for information on the following topics:

- Service Point
- Student Rights & Responsibilities
- Student Services – Downtown & Macdonald Campuses
- Residential Facilities
- Athletics and Recreation
- Ombudsperson for Students
- Extra-Curricular and Co-Curricular Activities
- Bookstore
- Computer Store
- Day Care

---

## 11 Information on Research Policies and Guidelines, Patents, Postdocs, Associates, Trainees

Refer to

## 12.2 About Desautels Faculty of Management

McGill University offers a variety of programs that provide graduate-level education in management. All programs have been tailored to meet the special needs and demands of different groups of people. Before embarking on a graduate management education, students should be aware of the different and unique features of each program, and select the one that best suits their aspirations and abilities.

### Graduate Programs in Management

#### Master of Business Administration (M.B.A.)

*section 13.7: Master of Business Administration (M.B.A.) Management (Non-Thesis): Business Analytics (57 credits)*

*section 13.8: Master of Business Administration (M.B.A.) Management (Non-Thesis): Finance (57 credits)*

*section 13.9: Master of Business Administration (M.B.A.) Management (Non-Thesis): General Management (57 credits)*

*section 13.10: Master of Business Administration (M.B.A.) Management (Non-Thesis): Global Strategy and Leadership (57 credits)*

*section 13.11: Master of Business Administration (M.B.A.) Management (Non-Thesis): Marketing (57 credits)*

*section 13.12: Master of Business Administration (M.B.A.) Management (Non-Thesis): Technology and Innovation Management (57 credits)*

#### Joint Program: Master of Business Administration (M.B.A.) with Integrated Bachelor of Civil Law (B.C.L.)/Bachelor of Laws (LL.B.)

*section 13.13.4: Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Finance & Law (144 credits)*

*section 13.13.5: Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): General Management & Law (144 credits)*

*section 13.13.6: Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Global Strategy and Leadership & Law (144 credits)*

*section 13.13.7: Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Marketing & Law (144 credits)*

*section 13.13.8: Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Technology and Innovation Management & Law (144 credits)*

#### M.D.,C.M./M.B.A.

*section 13.14.4: Master of Business Administration and Doctor of Medicine & Master of Surgery (Joint M.B.A. & M.D.,C.M.) Management (Non-Thesis) & Medicine (51 credits)*

#### Master of Business Administration (M.B.A.)/Japan

*section 13.15.5: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Finance (57 credits)*

*section 13.15.6: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): General Management (57 credits)*

*section 13.15.7: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Global Strategy and Leadership (57 credits)*

*section 13.15.8: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Marketing (57 credits)*

*section 13.15.9: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Technology and Innovation Management (57 credits)*

#### Executive Master of Business Administration (E.M.B.A.)

*section 13.16.4: Executive Master of Business Administration (E.M.B.A.) Joint Executive M.B.A. (Non-Thesis) (45 credits)*

#### Master of Management (M.M.)

*section 14.3: Master of Management (M.M.) Analytics (Non-Thesis) (45 credits)*

*section 14.4: Master of Management (M.M.) Finance (Non-Thesis) (45 credits)*

*section 14.5: Master of Management (M.M.) Manufacturing Management (Non-Thesis) (56 credits)*

*section 14.6: Master of Management (M.M.) IMPM (Non-Thesis) (45 credits)*

*section 14.7: Master of Management (M.M.) IMPMHL (Non-Thesis) (45 credits)*

#### Ph.D.

*section 15.4: Doctor of Philosophy (Ph.D.) Management*

*section 15.5: Doctor of Philosophy (Ph.D.) Management: Environment*

## Graduate Certificates

*section 16.4: Graduate Certificate (Gr. Cert.) Post MBA (15 credits)*

*section 16.5: Graduate Certificate (Gr. Cert.) Post MBA Japan (15 credits)*

*section 17.5: Graduate Certificate (Gr. Cert.) Professional Accounting (24 credits)*

---

## 13 M.B.A. Program

### About the Master of Business Administration (M.B.A.)

Students studying on a full-time basis typically complete this 57-credit program in two years and must complete it within three years; part-time students typically complete this program in three years and must complete it within five years.

The first semester of the program features an integrated set of core courses with an emphasis on experiential learning. The remaining three semesters allow the student to specialize in a particular concentration and participate in an international exchange or complete an internship or a practicum, supervised by faculty.

While the standard components of an M.B.A. curriculum (finance, organizational behaviour, strategy, marketing, operations) remain central to this M.B.A. program, they are combined in ways that expose students to the cross-functional realities of managing in, across, and among organizations.

### Master of Business Administration (M.B.A.); Management (Non-Thesis) (57 credits)

*section 13.7: Master of Business Administration (M.B.A.) Management (Non-Thesis): Business Analytics (57 credits)*

*section 13.8: Master of Business Administration (M.B.A.) Management (Non-Thesis): Finance (57 credits)*

*section 13.9: Master of Business Administration (M.B.A.) Management (Non-Thesis): General Management (57 credits)*

*section 13.10: Master of Business Administration (M.B.A.) Management (Non-Thesis): Global Strategy and Leadership (57 credits)*

*section 13.11: Master of Business Administration (M.B.A.) Management (Non-Thesis): Marketing (57 credits)*

*section 13.12: Master of Business Administration (M.B.A.) Management (Non-Thesis): Technology and Innovation Management (57 credits)*

---

### 13.1 Admission Requirements

Applicants with strong indications of managerial potential are desired. Given below are the minimum entrance criteria. Owing to the large number of applicants to the McGill M.B.A., merely meeting the minimum requirements will not guarantee acceptance.

1. An undergraduate degree from an accredited college or university.
2. A Graduate Management Admission Test (GMAT) is required for all applicants. The GMAT is administered by [Pearson Vue](#). The GMAT program code for the McGill M.B.A. program is 58 H-MN-22. Only a GMA





Orientation for all new M.B.A. students is held during the week following Base Camp. This activity is mandatory for all incoming M.B.A. students.

**Immigration Documents**

All students who are not citizens or Permanent Residents of Canada are required to obtain the Quebec

**Option 1**

Upon completion of the entire first year of core courses on a part-time basis, students may request a status change to full-time to complete the remaining requirements as full-time students.

**Option 2**

Upon completion of the core requirements on a full-time basis, students may request a status change to part-time to complete the degree requirements.

Students wishing to change their status to full-time must make a written request at least four weeks prior to the beginning of the relevant term. These requests should be sent to the M.B.A. Student Adviser.

**13.6 M.B.A. International Exchange Program**

Through the McGill M.B.A. Exchange Program there are exciting opportunities to study abroad.

Participation in the program gives McGill students the opportunity to spend part of their M.B.A. studying at a business school abroad. McGill is part of the *Partnership in International Management* (PIM), a consortium of the leading business schools in North America, South America, Africa, Europe, and Asia. Exchanges with both PIM and non-PIM schools are available.

The list of schools with exchange agreements with McGill is available at [www.mcgill.ca/desautels/programs/mba-programs/mba/academics/curriculum/experiential/exchange/partners](http://www.mcgill.ca/desautels/programs/mba-programs/mba/academics/curriculum/experiential/exchange/partners).

**13.7 Master of Business Administration (M.B.A.) Management (Non-Thesis): Business Analytics (57 credits)**

The Business Analytics concentration equips students with the ability to apply data analytic techniques and tools to make better managerial decisions and drive superior business performance. Students will gain the ability to transform data into a powerful strategic asset. Students completing this concentration will have training in various methods and tools for analytics, and gain a comprehensive understanding of the strategic use of analytics for businesses.

**Required Courses (27 credits)**

INSY 642	(3)	Techniques and Tools for Analytics
MGCR 629	(1)	Global Leadership
MGCR 650	(2)	Business Tools
MGCR 651	(4)	Managing Resources
MGCR 652	(4)	Value Creation
MGCR 653	(4)	Markets and Globalization
MGCR 660	(6)	International Study Trip
MGSC 640	(3)	Fundamentals of Decision Analytics

**Complementary Courses (30 credits)**

At least 6 credits selected from the following courses toward the concentration:

INSY 652	(3)	Predictive Analytics
INSY 653	(3)	Analytics for Digital Business Models
MGSC 650	(3)	Operations and Risk Analytics
MGSC 656	(3)	Analytics Consulting

At most 3 credits selected from the following courses toward the concentration:

BUSA 690	(3)	Advanced Topics in Management 1
FINE 646	(3)	Investments and Portfolio Management
MRKT 658	(3)	Marketing Intelligence
MRKT 690	(3)	Advanced Topics in Marketing 1



INSY 690 (3) Advanced Topics in Management Information Systems I

15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:\*

BUSA 650	(6)	Internship
BUSA 651	(6)	Practicum

\* Note: Students electing to participate in an International Exchange (12 credits of complementary courses) are exempt from BUSA 650 and BUSA 651. Two additional electives are required to complete the 57-credit requirement.

---

### 13.9 Master of Business Administration (M.B.A.) Management (Non-Thesis): General Management (57 credits)

#### Required Core Courses (21 credits)

All M.B.A. students must complete the following core courses:

MGCR 629	(1)	Global Leadership
MGCR 650	(2)	Business Tools
MGCR 651	(4)	Managing Resources
MGCR 652	(4)	Value Creation
MGCR 653	(4)	Markets and Globalization
MGCR 660	(6)	International Study Trip

#### Concentration Courses (36 credits)

Five courses (15 credits) chosen in consultation with a supervisor, from the required or complementary courses in any of the Finance, Global Strategy and Leadership, Marketing, or Technology and Innovation Management concentrations.

The remaining 21 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:\*

BUSA 650	(6)	Internship
BUSA 651	(6)	Practicum

\* Note: Students electing to participate in an International Exchange (12 credits of complementary courses) are exempt from BUSA 650 and BUSA 651. Two additional electives are required to complete the 57-credit requirement.

---

### 13.10 Master of Business Administration (M.B.A.) Management (Non-Thesis): Global Strategy and Leadership (57 credits)

Drawing on a variety of cross-disciplinary courses—including strategy, organizational behaviour, entrepreneurship, and international business—this concentration provides students with an integrated perspective on leading and shaping strategy to address today's global business issues. Students develop the skills valued by employers in consulting, strategic planning, business development, project management, and related functions (M.B.A.) Management

MGCR 651	(4)	Managing Resources
MGCR 652	(4)	Value Creation
MGCR 653	(4)	Markets and Globalization
MGCR 660	(6)	International Study Trip

**Complementary Courses (36 credits)**

3 credits selected from the following:

MGPO 630	(3)	Managing Strategy and Innovation
MGPO 683	(3)	International Business Policy

3 credits selected from the following:

ORGB 680	(3)	Talent Management in a Global World
ORGB 685	(3)	Cross Cultural Management

At least 6 credits selected from the following courses toward the concentration:

BUSA 614	(3)	Governance of Corporation: Contemporary Issues
BUSA 640	(3)	Launching New Ventures
BUSA 660	(3)	CEO Insights
BUSA 690	(3)	Advanced Topics in Management 1
INDR 633	(3)	Creating Wealth and Prosperity
MGPO 615	(3)	Consulting for Change
MGPO 630	(3)	Managing Strategy and Innovation
MGPO 637	(3)	Cases in Competitive Strategy
MGPO 638	(3)	Managing Organizational Politics
MGPO 640	(3)	Strategies for Sustainable Development
MGPO 645	(3)	Strategy in Context
MGPO 651	(3)	Strategic Management: Developing Countries
MGPO 669	(3)	Managing Globalization
MGPO 683	(3)	International Business Policy
ORGB 633	(3)	Managerial Negotiations
ORGB 640	(3)	The Art of Leadership
ORGB 680	(3)	Talent Management in a Global World
ORGB 685	(3)	Cross Cultural Management

At most 3 credits selected from the following courses toward the concentration:

ACCT 618	(3)	Financial Reporting: Structure & Analysis
MGSC 602	(3)	Strategic Management of Operations
MRKT 652	(3)	Competitive Marketing Strategy

15 credits chosen from 500-level courses and higher offered by the Faculty.

6 credits from the following:\*

BUSA 650	(6)	Internship
BUSA 651	(6)	Practicum

\* Note: Students electing to participate in an International Exchange are exempt from BUSA 650 and BUSA 651. Instead, 6 additional credits of complementary courses, at the 500 level or higher, are required to complete the 57-credit requirement.

### 13.11 Master of Business Administration (M.B.A.) Management (Non-Thesis): Marketing (57 credits)

The Marketing concentration focuses on the development of skills in understanding customers and markets, creating value through products and services, evaluating the effectiveness of marketing programs, and managing customer relationships.

#### Required Courses (24 credits)

MGCR 629	(1)	Global Leadership
MGCR 650	(2)	Business Tools
MGCR 651	(4)	Managing Resources
MGCR 652	(4)	Value Creation
MGCR 653	(4)	Markets and Globalization
MGCR 660	(6)	International Study Trip
MRKT 658	(3)	Marketing Intelligence

#### Complementary Courses (33 credits)

3 credits from the following:

MRKT 652	(3)	Competitive Marketing Strategy
MRKT 657	(3)	Customer Insights

At least 6 credits selected from the following courses toward the concentration:

MRKT 645	(3)	Winning at Brands
MRKT 652	(3)	Competitive Marketing Strategy
MRKT 654	(3)	Marketing Communications
MRKT 655	(3)	Marketing Planning
MRKT 659	(3)	Advanced Business Marketing
MRKT 690	(3)	Advanced Topics in Marketing 1
MRKT 698	(3)	International Marketing Management

At most 3 credits selected from the following courses toward the concentration:

INSY 645	(3)	Managing Electronic Commerce
INSY 690	(3)	Advanced Topics in Management Information Systems 1
ORGB 633	(3)	Managerial Negotiations

The remaining 15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:\*

BUSA 650	(6)	Internship
BUSA 651	(6)	Practicum

\* Note: Students electing to participate in an International Exchange (12 credits of complementary courses) are exempt from BUSA 650 and BUSA 651. Two additional electives are required to complete the 57-credit requirement.

---

### **13.12 Master of Business Administration (M.B.A.) Management (Non-Thesis): Technology and Innovation Management (57 credits)**

\*\* This program is currently not offered. \*\*

As technology reshapes the globe and innovations transform markets and organizations, the 21st century manager will be deeply immersed in technology and innovation management. As information technology is now present in more products and processes, managers need to understand the processes surrounding its strategic use and development. As manufacturing and service operations now stretch the globe, issues of logistics and supply chain integration become more important. As innovative products increasingly create and transform markets, managers must master the technology development process. This concentration provides tools, frameworks, and integration of all aspects of organizational operations, supply chain, IT processes and innovation management. Students following this concentration will be uniquely qualified to take jobs in new product development, IT strategy, operations and supply chain management, and technology consulting. A unique aspect of the concentration is the capstone project course where students work on solving a real-life technology innovation problem.

#### **Required Courses (27 credits)**

INSY 606	(3)	Technology Management
MGCR 629	(1)	Global Leadership
MGCR 650	(2)	Business Tools
MGCR 651	(4)	Managing Resources
MGCR 652	(4)	Value Creation
MGCR 653	(4)	Markets and Globalization
MGCR 660	(6)	International Study Trip
MGSC 616	(3)	Technology in Action

#### **Complementary Courses (30 credits)**

At least 6 credits selected from the following courses toward the concentration:

INSY 607	(3)	Technology Consulting
INSY 608	(3)	Winning with IT
INSY 609	(3)	Technology Project Management
INSY 633	(3)	Knowledge Management and Technology for Innovation
INSY 645	(3)	Managing Electronic Commerce
MGSC 602	(3)	Strategic Management of Operations
MGSC 603	(3)	Logistics Management
MGSC 605	(3)	Total Quality Management
MGSC 615	(3)	Procurement and Distribution
MGSC 631	(3)	Analysis: Production Operations

At most 3 credits selected from the following courses toward the concentration:

ACCT 618	(3)	Financial Reporting: Structure & Analysis
----------	-----	---



BUSA 691	(3)	Advanced Topics in Management 2
MGPO 650	(3)	Managing Innovation
ORGB 625	(3)	Managing Organizational Change

15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:\*

BUSA 650	(6)	Internship
BUSA 651	(6)	Practicum

\* Note: Students electing to participate in an International Exchange (12 credits of complementary courses) are exempt from BUSA 650 and BUSA 651. Two additional electives are required to complete the 57-credit requirement.

---

### 13.13 Joint Program: Master of Business Administration (M.B.A.) with Integrated Bachelor of Civil Law (B.C.L.) / Bachelor of Laws (LL.B.) Admission Requirements and Application Procedures

#### About the Joint Program: Master of Business Administration (M.B.A.) with Integrated Bachelor of Civil Law (B.C.L.) / Bachelor of Laws (LL.B.)

The Joint Master of Business Administration (M.B.A.) with Integrated Bachelor of Civil Law (B.C.L.) and Bachelor of Laws (LL.B.) program is offered by the Desautels Faculty of Management and the Faculty of Law. This joint program provides students the opportunity to pursue legal and administrative aspects of business. Successful candidates graduate with M.B.A., B.C.L., and LL.B. degrees, a trio that prepares them for careers in private and public enterprise, as well as government service.

#### Master of Business Administration (M.B.A.) with Integrated Bachelor of Civil Law (B.C.L.) / Bachelor of Laws (LL.B.) (144 credits)

*section 13.13.4: Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Finance & Law (144 credits)*

*section 13.13.5: Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): General Management & Law (144 credits)*

*section 13.13.6: Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Global Strategy and Leadership & Law (144 credits)*

*section 13.13.7: Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Marketing & Law (144 credits)*

*section 13.13.8: Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Technology and Innovation Mana*

### **13.13.3 Application Dates and Deadlines**

For application dates and deadlines, please consult the following website: [www.mcgill.ca/desautels/programs/mba-programs/mbalaw](http://www.mcgill.ca/desautels/programs/mba-programs/mbalaw).

**Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management**

LAWG 100D1	(3)	Contractual Obligations
LAWG 100D2	(3)	Contractual Obligations
LAWG 101D1	(3)	Extra-Contractual Obligations/Torts Extra-Contractual Oblig

CMPL 522	(3)	Medical Liability
LAWG 200	(3)	Commercial Law
LAWG 273	(3)	Family Law
LAWG 300	(3)	Family Property Law
LAWG 316	(3)	Private International Law
LAWG 400	(4)	Secured Transactions
LAWG 415	(3)	Evidence (Civil Matters)
LAWG 504	(3)	Death and Property
LEEL 570	(3)	Employment Law
PRV5 483	(3)	Consumer Law

**Complementary - Law, Social Diversity and Human Rights (3 credits)**

Students must take at least 3 credits from the following courses related to social diversity and human rights.

CMPL 500	(3)	Aboriginal Peoples and the Law
CMPL 504	(3)	Feminist Legal Theory
CMPL 511	(3)	Social Diversity and Law
CMPL 516	(3)	International Development Law
CMPL 565	(3)	International Humanitarian Law
CMPL 571	(3)	International Law of Human Rights
CMPL 573	(3)	Civil Liberties
CMPL 575	(3)	Discrimination and the Law
LAWG 503	(3)	Inter-American Human Rights
LEEL 369	(3)	Labour Law
LEEL 582	(3)	Law and Poverty
PUB2 105	(3)	Public International Law
	(3)	Law and Psychiatry

PRV5 483	(3)	Consumer Law
PUB2 400	(3)	The Administrative Process
PUB2 401	(3)	Judicial Review of Administrative Action
PUB2 403	(2)	Municipal Law
PUB2 500	(3)	Law and Psychiatry
PUB2 551	(3)	Immigration and Refugee Law
WRIT 433D1*	(3)	Legal Clinic 1
WRIT 433D2*	(3)	Legal Clinic 1
WRIT 434*	(3)	Legal Clinic 2
WRIT 435*	(3)	Legal Clinic 3
WRIT 440*	(6)	Student Clerkship A
WRIT 440D1*	(3)	Student Clerkship A
	4r3)	Student Clerkship A

LAWG 101D2	(3)	Extra-Contractual Obligations/Torts
PRAC 147D1	(1.5)	Introductory Legal Research
PRAC 147D2	(1.5)	Introductory Legal Research
PRAC 155D1	(1.5)	Legal Ethics and Advocacy
PRAC 155D2	(1.5)	Legal Ethics and Advocacy
PROC 124D1	(2)	Judicial Institutions and Civil Procedure
PROC 124D2	(2)	Judicial Institutions and Civil Procedure
PROC 200	(3)	Advanced Civil Law Obligations
PRV1 144D1	(2.5)	Civil Law Property
PRV1 144D2	(2.5)	Civil Law Property
PRV3 200	(3)	Advanced Common Law Obligations
PRV4 144D1	(2)	Common Law Property
PRV4 144D2	(2)	Common Law Property
PUB2 101D1	(3)	Constitutional Law
PUB2 101D2	(3)	Constitutional Law
PUB2 111	(3)	Criminal Law
PUB3 116D1	(2)	Foundations
PUB3 116D2	(2)	Foundations
WRIT 400D1	(3)	Senior Essay
WRIT 400D2	(3)	Senior Essay

### Complementary - Law

Students complete 9-15 credits of complementary courses toward the B.C.L. and LL.B. degrees.

### Complementary - Law, Civil Law (3 credits)

Students complete 3 credits of Civil Law courses. The following courses count for their full credit weight as civil law.

BUS2 561	(3)	Insurance
PROC 549	(3)	Lease, Enterprise, Suretyship
PRV2 270	(3)	Law of Persons
PRV4 548	(3)	Administration Property of Another and Trusts

### Complementary - Law, Common Law (3 credits)

Students complete 3 credits of Common Law courses. The following courses count for their full credit weight as common law.

PRV3 534	(3)	Remedies
PRV4 451	(3)	Real Estate Transactions
PRV4 549	(3)	Equity and Trusts
PRV5 582	(2)	Advanced Torts

### Complementary - Law, Civil and Common Law

The following trans-systemic courses count half their credit weight toward the civil law requirement of 3 credits and half their credit weight toward the common law requirement of 3 credits.

CMPL 522	(3)	Medical Liability
LAWG 200	(3)	Commercial Law

LAWG 273	(3)	Family Law
LAWG 300	(3)	Family Property Law
LAWG 316	(3)	Private International Law
LAWG 400	(4)	Secured Transactions
LAWG 415	(3)	Evidence (Civil Matters)
LAWG 504	(3)	Death and Property
LEEL 570	(3)	Employment Law
PRV5 483	(3)	Consumer Law

### **Complementary - Law, Social Diversity and Human Rights (3 credits)**

Students must take at least 3 credits from the following courses related to social diversity and human rights.

CMPL 500	(3)	Aboriginal Peoples and the Law
CMPL 504	(3)	Feminist Legal Theory
CMPL 511	(3)	Social Diversity and Law
CMPL 516	(3)	International Development Law
CMPL 565	(3)	International Humanitarian Law
CMPL 571	(3)	International Law of Human Rights
CMPL 573	(3)	Civil Liberties
CMPL 575	(3)	Discrimination and the Law
LAWG 503	(3)	Inter-American Human Rights
LEEL 369	(3)	Labour Law
LEEL 582	(3)	Law and Poverty
PUB2 105	(3)	Public International Law
PUB2 500	(3)	Law and Psychiatry
PUB2 502	(3)	International Criminal Law
PUB2 551	(3)	Immigration and Refugee Law
PUB3 515	(3)	Canadian Charter of Rights and Freedoms

### **Complementary - Law, Principles of Canadian Administrative Law**

Requirement: Students must choose one course (0-6 credits) from the following courses to meet this requirement:

BUS2 504	(3)	Securities Regulation
CMPL 543	(3)	Law and Practice of International Trade
CMPL 574	(3)	Government Control Of Business
CMPL 575	(3)	Discrimination and the Law
CMPL 577	(3)	Communications Law
CMPL 580	(3)	Environment and the Law
LEEL 369	(3)	Labour Law
LEEL 570	(3)	Employment Law
LEEL 582	(3)	Law and Poverty
PRV4 545	(3)	Land Use Planning
PRV5 483	(3)	Consumer Law
PUB2 400	(3)	The Administrative Process

PUB2 401	(3)	Judicial Review of Administrative Action
PUB2 403	(2)	Municipal Law
PUB2 500	(3)	Law and Psychiatry
PUB2 551	(3)	Immigration and Refugee Law
WRIT 433D1*	(3)	Legal Clinic 1
WRIT 433D2*	(3)	Legal Clinic 1
WRIT 434*	(3)	Legal Clinic 2
WRIT 435*	(3)	Legal Clinic 3
WRIT 440*	(6)	Student Clerkship A
WRIT 440D1*	(3)	Student Clerkship A
WRIT 440D2*	(3)	Student Clerkship A
WRIT 441*	(3)	Student Clerkship B

\* With the approval of the Associate Dean Academic, in consultation with the Faculty Supervisors, on a case-by-case basis.

#### **Elective - Law, Other Courses**

Students select the remaining 19-25 credits from among Faculty of Law offerings.

#### **13.13.6 Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Global Strategy and Leadership & Law (144 credits)**

Students complete 51 credits for the M.B.A. degree, and 93 credits for the integrated B.C.L. and LL.B. degrees, for a total of 144 credits.

#### **Required Courses - MBA (24 credits)**

Gov



INDR 633	(3)	Creating Wealth and Prosperity
MGPO 615	(3)	Consulting for Change
MGPO 630	(3)	Managing Strategy and Innovation
MGPO 637	(3)	Cases in Competitive Strategy
MGPO 638	(3)	Managing Organizational Politics
MGPO 640	(3)	Strategies for Sustainable Development
MGPO 645	(3)	Strategy in Context
MGPO 651	(3)	Strategic Management: Developing Countries
MGPO 669	(3)	Managing Globalization
MGPO 683	(3)	International Business Policy
ORGB 633	(3)	Managerial Negotiations
ORGB 640	(3)	The Art of Leadership
ORGB 680	(3)	Talent Management in a Global World
ORGB 685	(3)	Cross Cultural Management

The remaining 12 credits of courses are chosen from the 500-level and higher offered by the Desautels Faculty of Management to complete a total of 51 credits.

Note: Students will have to follow the M.B.A. Base Camp (Statistics, Math for Finance, Financial Accounting) prior to commencement of the M.B.A.

**Required - Law (59 credits)**

LAWG 100D1	(3)	Contractual Obligations
LAWG 100D2	(3)	Contractual Obligations
LAWG 101D1	(3)	Extra-Contractual Obligations/Torts
LAWG 101D2	(3)	Extra-Contractual Obligations/Torts
PRAC 147D1	(1.5)	Introductory Legal Research
PRAC 147D2	(1.5)	Introductory Legal Research
PRAC 155D1	(1.5)	Legal Ethics and Advocacy
PRAC 155D2	(1.5)	Legal Ethics and Advocacy
PROC 124D1	(2)	Judicial Institutions and Civil Procedure
PROC 124D2	(2)	Judicial Institutions and Civil Procedure
PROC 200	(3)	Advanced Civil Law Obligations
PRV1 144D1	(2.5)	Civil Law Property
PRV1 144D2	(2.5)	Civil Law Property
PRV3 200	(3)	Advanced Common Law Obligations
PRV4 144D1	(2)	Common Law Property
PRV4 144D2	(2)	Common Law Property
PUB2 101D1	(3)	Constitutional Law
PUB2 101D2	(3)	Constitutional Law
PUB2 111	(3)	Criminal Law

WRIT 400D2 (3) Senior Essay

**Complementary - Law**

Students complete 9-15 credits of complementary courses toward the B.C.L. and LL.B. degrees.

**Complementary - Law, Civil Law (3 credits)**

Students complete 3 credits of Civil Law courses. The following courses count for their full credit weight as civil law.

BUS2 561	(3)	Insurance
PROC 549	(3)	Lease, Enterprise, Suretyship
PRV2 270	(3)	Law of Persons
PRV4 548	(3)	Administration Property of Another and Trusts

**Complementary - Law, Common Law (3 credits)**

Students complete 3 credits of Common Law courses. The following courses count for their full credit weight as common law.

PRV3 534	(3)	Remedies
PRV4 451	(3)	Real Estate Transactions
PRV4 549	(3)	Equity and Trusts
PRV5 582	(2)	Advanced Torts

**Complementary - Law, Civil and Common Law**

The following trans-systemic courses count half their credit weight toward the civil law requirement of 3 credits and half their credit weight toward the common law requirement of 3 credits.

CMPL 522	(3)	Medical Liability
LAWG 200	(3)	Commercial Law
LAWG 273	(3)	Family Law
LAWG 300	(3)	Family Property Law
LAWG 316	(3)	Private International Law
LAWG 400	(4)	Secured Transactions
LAWG 415	(3)	Evidence (Civil Matters)
LAWG 504	(3)	Death and Property
LEEL 570	(3)	Employment Law
PRV5 483	(3)	Consumer Law

**Complementary - Law, Social Diversity and Human Rights (3 credits)**

Students must take at least 3 credits from the following courses related to social diversity and human rights.

CMPL 500	(3)	Aboriginal Peoples and the Law
CMPL 504	(3)	Feminist Legal Theory
CMPL 511	(3)	Social Diversity and Law
CMPL 516	(3)	International Development Law
CMPL 565	(3)	International Humanitarian Law
CMPL 571	(3)	International Law of Human Rights
CMPL 573	(3)	Civil Liberties
CMPL 575	(3)	Discrimination and the Law

LAWG 503	(3)	Inter-American Human Rights
LEEL 369	(3)	Labour Law
LEEL 582	(3)	Law and Poverty
PUB2 105	(3)	Public International Law
PUB2 500	(3)	Law and Psychiatry
		International Criminal La

**13.13.7 Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Marketing & Law (144 credits)**

Students complete 51 credits for the M.B.A. degree, and 93 credits for the integrated B.C.L. and LL.B. degrees, for a total of 144 credits.

**Required Courses (24 credits)**

Gov

PROC 124D2	(2)	Judicial Institutions and Civil Procedure
PROC 200	(3)	Advanced Civil Law Obligations
PRV1 144D1	(2.5)	Civil Law Property
PRV1 144D2	(2.5)	Civil Law Property
PRV3 200	(3)	Advanced Common Law Obligations
PRV4 144D1	(2)	Common Law Property
PRV4 144D2	(2)	Common Law Property
PUB2 101D1	(3)	Constitutional Law
PUB2 101D2	(3)	Constitutional Law
PUB2 111	(3)	Criminal Law
PUB3 116D1	(2)	Foundations
PUB3 116D2	(2)	Foundations
WRIT 400D1	(3)	Senior Essay
WRIT 400D2	(3)	Senior Essay

### **Complementary - Law**

Students complete 9-15 credits of complementary courses toward the B.C.L. and LL.B. degrees.

### **Complementary - Law, Civil Law (3 credits)**

LEEL 369	(3)	Labour Law
PRV5 483	(3)	Consumer Law

**Complementary - Law, Social Diversity and Human Rights (3 credits)**

Students must take at least 3 credits from the following courses related to social diversity and human rights.

CMPL 500	(3)	Aboriginal Peoples and the Law
CMPL 504	(3)	Feminist Legal Theory
CMPL 511	(3)	Social Diversity and Law
CMPL 516	(3)	International Development Law
CMPL 565	(3)	International Humanitarian Law
CMPL 571	(3)	International Law of Human Rights
CMPL 573	(3)	Civil Liberties
CMPL 575	(3)	Discrimination and the Law
LAWG 503	(3)	Inter-American Human Rights
LEEL 582	(3)	Law and Poverty
PUB2 105	(3)	Public International Law
PUB2 500	(3)	Law and Psychiatry
PUB2 502	(3)	International Criminal Law
PUB2 551	(3)	Immigration and Refugee Law
PUB3 515	(3)	Canadian Charter of Rights and Freedoms

**Complementary - Law, Principles of Canadian Administrative Law**

Requirement: Students must choose one course (0-6 credits) from the following courses to meet this requirement:

BUS2 504	(3)	Securities Regulation
CMPL 543	(3)	Law and Practice of International Trade
CMPL 574	(3)	Government Control Of Business
CMPL 575	(3)	Discrimination and the Law
CMPL 577	(3)	Communications Law
CMPL 580	(3)	Environment and the Law
LEEL 369	(3)	Labour Law
LEEL 570	(3)	Employment Law
LEEL 582	(3)	Law and Poverty
PRV4 545	(3)	Land Use Planning
PRV5 483	(3)	Consumer Law
PUB2 400	(3)	The Administrative Process
PUB2 401	(3)	Judicial Review of Administrative Action
PUB2 403	(2)	Municipal Law
PUB2 500	(3)	Law and Psychiatry
PUB2 551	(3)	Immigration and Refugee Law
WRIT 433D1*	(3)	Legal Clinic 1
WRIT 433D2*	(3)	Legal Clinic 1
WRIT 434*	(3)	Legal Clinic 2

WRIT 435*	(3)	Legal Clinic 3
WRIT 440*	(6)	Student Clerkship A
WRIT 440D1*	(3)	Student Clerkship A
WRIT 440D2*	(3)	Student Clerkship A
WRIT 441*	(3)	Student Clerkship B

\* With the approval of the Associate Dean Academic, in consultation with the Faculty Supervisors, on a case-by-case basis.

**Elective Courses**

12 additional credits at the 500 or 600 level offered by the Desautels Faculty of Management to complete a total of 51 credits.

Note: Students will have to follow the M.B.A. Base Camp (Statistics, Math for Finance, Financial Accounting) prior to commencement of the M.B.A.

**Required - Law (59 credits)**

Business



PRV3 534	(3)	Remedies
PRV4 451	(3)	Real Estate Transactions
PRV4 549	(3)	Equity and Trusts
PRV5 582	(2)	Advanced Torts

**Complementary - Law, Civil and Common Law**

The following trans-systemic courses count half their credit weight toward

CMPL 577	(3)	Communications Law
CMPL 580	(3)	Environment and the Law
LEEL 369	(3)	Labour Law
LEEL 570	(3)	Employment Law
LEEL 582	(3)	Law and Poverty
PRV4 545	(3)	Land Use Planning
PRV5 483	(3)	Consumer Law
PUB2 400	(3)	The Administrative Process
PUB2 401	(3)	Judicial Review of Administrative Action
PUB2 403	(2)	Municipal Law
PUB2 500	(3)	Law and Psychiatry
PUB2 551	(3)	Immigration and Refugee Law
WRIT 433D1*	(3)	Legal Clinic 1
WRIT 433D2*	(3)	Legal Clinic 1
WRIT 434*	(3)	Legal Clinic 2
WRIT 435*	(3)	Legal Clinic 3
WRIT 440*	(6)	Student Clerkship A
WRIT 440D1*	(3)	Student Clerkship A
WRIT 440D2*	(3)	Student Clerkship A
WRIT 441*	(3)	Student Clerkship B

\* With the approval of the Associate Dean Academic, in consultation with the Faculty Supervisors, on a case-by-case basis.

#### **Elective - Law, Other Courses**

Students select the remaining 19-25 credits from among Faculty of Law offerings.

---

### **13.14 M.B.A. & M.D.,C.M. Program Admission Requirements and Application Procedures**

#### **About the M.B.A. & M.D.,C.M. Program**

The M.B.A. & M.D.,C.M. program recognizes that there is an increasing demand in the health care sector for physicians with management skills and expertise. This is a five-year program in which the first year is spent in the Desautels Faculty of Management completing the M.B.A. core as well as building a solid background in health care management. Then, students will begin their medical studies, which will be integrated with additional elective courses in management. This will provide the opportunity to train well-rounded physician-managers who can eventually pursue interesting careers in a wide range of health care facilities, from the smallest clinic to the largest tertiary health care facility, from research laboratories to university or hospital medical departments. Our graduates will also have career opportunities in the health insurance sector, which is a significant layer of the health care system in a number of countries, including the United States.

Upon graduation, students receive

Email: [aed.med@mcgill.ca](mailto:aed.med@mcgill.ca)

Website: [www.mcgill.ca/medadmissions/programs/mdcm-mba](http://www.mcgill.ca/medadmissions/programs/mdcm-mba)

### 13.14.1 Admission Requirements

Admission requirements for the M.B.A. program can be found in [section 13: M.B.A. Program](#).

For the Faculty of Medicine admission requirements, please visit [www.mcgill.ca/medadmissions/programs/mdcm-mba](http://www.mcgill.ca/medadmissions/programs/mdcm-mba).

### 13.14.2 Application Procedures

Following the evaluation of the completed application requirements, selected candidates are invited to interviews, after which final admissions decisions are made.

McGill's online application form for graduate program candidates is available at [www.mcgill.ca/gradapplicants/apply](http://www.mcgill.ca/gradapplicants/apply).

See [University Regulations & Resources](#) > Graduate > Graduate Admissions and Application Procedures > : [Application Procedures](#) for detailed application procedures.

See [www.mcgill.ca/medadmissions](http://www.mcgill.ca/medadmissions) for M.D.,C.M. program application procedures.

### 13.14.3 Application Dates and Deadlines

For application dates and deadlines, please consult the following website: [www.mcgill.ca/medadmissions/applying](http://www.mcgill.ca/medadmissions/applying).

### 13.14.4 Master of Business Administration and Doctor of Medicine & Master of Surgery (Joint M.B.A. & M.D.,C.M.) Management (Non-Thesis) & Medicine (51 credits)

\*\* This program is currently closed for admissions. \*\*

For the full M.D.,C.M. curriculum please refer to

<http://www.mcgill.ca/study/faculties/medicine/undergraduate/programs/mdcm-doctor-medicine-and-master-surgery>

#### Required Courses (36 credits)

BUSA 646	(3)	Health Management Capstone
BUSA 650	(6)	Internship
BUSA 698	(3)	Health Care Systems
BUSA 699	(3)	Health Care Management
MGCR 629	(1)	Global Leadership
MGCR 650	(2)	Business Tools
MGCR 651	(4)	Managing Resources
MGCR 652	(4)	Value Creation
MGCR 653	(4)	Markets and Globalization
MGCR 660	(6)	International Study Trip

#### Elective Courses (15 credits)

**Master of Business Administration (M.B.A.); M.B.A./Japan (Non-Thesis) (57 credits)**

*section 13.15.4: Master of Business Administration (M.B.A.) M.B.A./Japan (Non-Thesis) (51 credits)*

*section 13.15.5: Master of Business Administration (M.B.A./Japan Management (Non-Thesis): Finance (57 credits)*

*section 13.15.6: Master of Business Administration (M.B.A./Japan Management (Non-Thesis): General Management (57 credits)*

*section 13.10: Master of Business Administration (M.B.A.) Management (Non-Thesis): Global Strategy and Leadership (57 credits)*

*section 13.15.8: Master of Business Administration (M.B.A./Japan Management (Non-Thesis): Marketing (57 credits)*

*section 13.15.9: Master of Business Administration (M.B.A./Japan Management (Non-Thesis): Technology and Innovation Management (57 credits)*

**13.15.1 Admission Requirements**

For more information on admission requirements, visit our website at [www.mcgillmbajapan.com](http://www.mcgillmbajapan.com).

**13.15.2 Application Procedures**

For more information on application procedures, visit our website at [www.mcgillmbajapan.com](http://www.mcgillmbajapan.com).

**13.15.3 Application Dates and Deadlines**

For application dates and deadlines, visit our website at [www.mcgillmbajapan.com](http://www.mcgillmbajapan.com).

**13.15.4 Master of Business Administration (M.B.A.) M.B.A./Japan (Non-Thesis) (51 credits)**

\*\* This program is currently not offered. \*\*

**13.15.5 Master of Business Administration (M.B.A./Japan Management (Non-Thesis): Finance (57 credits)**

\*\*This program is currently not offered.\*\*

The McGill MBA Japan program of the Desautels Faculty of Management of McGill University is the leading MBA program in Japan, and one of the leading

9 credits selected from the following courses toward the concentration:

ACCT 618	(3)	Financial Reporting: Structure & Analysis
FINE 541	(3)	Applied Investments
FINE 620	(3)	Corporate Mergers
FINE 630	(3)	Fixed Income Markets
FINE 635	(3)	Financial Risk Management
FINE 639	(3)	Derivatives and Risk Management
FINE 645	(3)	Money and Capital Markets
FINE 648	(3)	Applied Corporate Finance
FINE 660	(3)	Global Investment Management
FINE 665	(3)	Investment Strategies and Behavioural Finance
FINE 690	(3)	Advanced Topics in Finance 1
FINE 693	(3)	Global Capital Markets
FINE 694	(3)	International Corporate Finance

The remaining 15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:

BUSA 650	(6)	Internship
BUSA 651	(6)	Practicum

### 13.15.6 Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): General Management (57 credits)

The McGill MBA Japan program of the Desautels Faculty of Management of McGill University is the leading MBA program in Japan, and one of the leading weekend programs in Asia. Designed for working people with several years of experience, the McGill MBA Japan program allows you to complete a Master of Business Administration program on weekends, without leaving employment.

Based on McGill's world-leading Integrative MBA Curriculum, the MBA Japan program allows you to complete a full MBA by studying two weekends per month in as little as 20 months. Taught by world-leading professors from McGill's home campus, the MBA Japan attracts highly qualified students from Japan and around the globe.

#### Required Core Courses (21 credits)

All M.B.A. students must complete the following core courses:

MGCR 629	(1)	Global Leadership
MGCR 650	(2)	Business Tools
MGCR 651	(4)	Managing Resources
MGCR 652	(4)	Value Creation
MGCR 653	(4)	Markets and Globalization
MGCR 660	(6)	International Study Trip

#### Concentration Courses (36 credits)

Five courses (15 credits) chosen in consultation with a supervisor, from the required or complementary courses in any of the Finance, Global Strategy and Leadership, Marketing, or Technology and Innovation Management concentrations.

The remaining 21 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:

BUSA 650	(6)	Internship
----------	-----	------------

**Master of Business Administration (M.B.A.)/Japan Manag**

The remaining 15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:

BUSA 650	(6)	Internship
BUSA 651	(6)	Practicum

### 13.15.8 Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Marketing (57 credits)

\*\*This program is currently not offered.\*\*

The McGill MBA Japan program of the Desautels Faculty of Management of McGill University is the leading MBA program in Japan, and one of the leading weekend programs in Asia. Designed for working people with several years of experience, the McGill MBA Japan program allows you to complete a Master of Business Administration program on weekends, without leaving employment.

Based on McGill's world-leading Integrative MBA Curriculum, the MBA Japan program allows you to complete a full MBA by studying two weekends per month in as little as 20 months. Taught by world-leading professors from McGill's home campus, the MBA Japan attracts highly qualified students from Japan and around the globe.

The Marketing Concentration focuses on the development of skills in understanding customers and markets, creating value through products and services, evaluating the effectiveness of marketing programs, and managing customer relationships.

#### Required Core Courses (21 credits)

All M.B.A. students must complete the following core courses:

MGCR 629	(1)	Global Leadership
MGCR 650	(2)	Business Tools
MGCR 651	(4)	Managing Resources
MGCR 652	(4)	Value Creation
MGCR 653	(4)	Markets and Globalization
MGCR 660	(6)	International Study Trip

#### Required Concentration Courses (6 credits)

Students choosing the Marketing concentration must complete these required courses:

MRKT 657	(3)	Customer Insights
MRKT 658	(3)	Marketing Intelligence

#### Complementary Courses (30 credits)

9 credits selected from the following courses toward the concentration:

INSY 645	(3)	Managing Electronic Commerce
MRKT 645	(3)	Winning at Brands
MRKT 652	(3)	Competitive Marketing Strategy
MRKT 654	(3)	Marketing Communications
MRKT 655	(3)	Marketing Planning
MRKT 659	(3)	Advanced Business Marketing
MRKT 690	(3)	Advanced Topics in Marketing 1
MRKT 698	(3)	International Marketing Management

The remaining 15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:

BUSA 650	(6)	Internship
BUSA 651	(6)	Practicum

**13.15.9 Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis):Technology and Innovation Management (57 credits)**

\*\*This program is currently not offered.\*\*

The McGill MBA Japan program of the Desautels Faculty of Management of McGill University is the leading MBA program in Japan, and one of the leading weekend programs in Asia. Designed for working people with several years of experience, the McGill MBA Japan program allows you to complete a Master of Business Administration program on weekends, without leaving employment.

Based on McGill's world-leading Integrative MBA Curriculum, the MBA Japan program allows you to complete a full MBA by studying two weekends per month in as little as 20 months. Taught by world-leading professors from McGill's home campus, the MBA Japan attracts highly qualified students from Japan and around the globe.

As technology reshapes the globe and innovations transform markets and organizations, the 21st century manager will be deeply immersed in technology and innovation management. As information technology is now present in more products and processes, managers need to understand the processes surrounding its strategic use(ornl)complete a Mas he MB



MGSC 605	(3)	Total Quality Management
MGSC 615	(3)	Procurement and Distribution
MGSC 631	(3)	Analysis: Production Operations
ORGB 625	(3)	Managing Organizational Change

The remaining 15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:

BUSA 650	(6)	Internship
BUSA 651	(6)	Practicum

### 13.16 Joint Executive M.B.A. Admission Requirements and Application Procedures

#### About the Joint Executive M.B.A.

##### *section 13.16.4: Executive Master of Business Administration (E.M.B.A.) Joint Executive M.B.A. (Non-Thesis) (45 credits)*

The E.M.B.A. program is designed both to teach new managerial tools as well as to allow managers to take a step back from the tools and understand their strengths and limitations. It also aims at presenting different models of management and is designed to meet the training needs of managers who currently hold, or who will hold in the future, senior management positions.

It is offered jointly with *Hautes Études Commerciales* (HEC) – Montreal.

#### 13.16.1 Admission Requirements

For the admission criteria, please consult the following website: [www.embamcgillhec.ca/en/application/admission-criteria](http://www.embamcgillhec.ca/en/application/admission-criteria).

#### 13.16.2 Application Procedures

For the application procedures, please consult the following website: [www.embamcgillhec.ca/en/application](http://www.embamcgillhec.ca/en/application).

#### 13.16.3 Application Dates and Deadlines

For the application dates and deadlines, please consult the following website: [www.embamcgillhec.ca/en/application](http://www.embamcgillhec.ca/en/application).

#### 13.16.4 Executive Master of Business Administration (E.M.B.A.) Joint Executive M.B.A. (Non-Thesis) (45 credits)

##### Required Courses (45 credits)

McGill University courses (33 credits)

BUSA 642	(4)	Reflective Dimension Manager Role
BUSA 643	(4)	Collaborative Dimension Manager
BUSA 644	(4)	Analytic Dimension of Manager Role
BUSA 645	(4)	Worldly Dimension of Manager Role
BUSA 685	(5)	Managing Change
BUSA 689	(12)	Integrative Project

HEC Montréal courses (12 credits)

MHEC 600	(4)	Création de valeur
----------	-----	--------------------

MHEC 601	(4)	Excellence opérationnelle
MHEC 602	(4)	Outils et pratiques de gestion

---

## **14 Master of Management Programs Admission Requirements and Application Procedures**

**About Master of Management Pr**

---

## 14.2 Application Dates and Deadlines

- Analytics: For more information, please refer to [www.mcgill.ca/desautels/programs/mma/admissions](http://www.mcgill.ca/desautels/programs/mma/admissions).
- Finance: For more information, please refer to [www.mcgill.ca/desautels/programs/mmf/admissions](http://www.mcgill.ca/desautels/programs/mmf/admissions).
- MGMSM China: For more information, please refer to [www.mcgill.ca/desautels/programs/gmscm/admissions](http://www.mcgill.ca/desautels/programs/gmscm/admissions).
- IMPM: For more information, please refer to [www.impm.org/admissions](http://www.impm.org/admissions).
- IMHL: For more information, please refer to [www.mcgill.ca/desautels/programs/imhl/applying](http://www.mcgill.ca/desautels/programs/imhl/applying).

---

## 14.3 Master of Management (M.M.) Analytics (Non-Thesis) (45 credits)

The core module is designed to teach the fundamentals of data and decision analytics, team management, and leadership. The complementary course module is designed to expose students to a variety of management analytics application topics including marketing, retailing, supply chain, healthcare, security, pricing, talent and network analytics. Finally, the experiential module, which consists of a capstone management analytics project plus a study trip or internship, is designed to provide students with the experience of hands-on application of the concepts taught in real-world settings and the opportunity to interact with practitioners in leading analytics organizations.

### Required Courses (27 credits)

BUSA 693	(6)	Management Analytics Capstone
INSY 660	(3)	Coding Foundations for Analytics
INSY 661	(3)	Database and Distributed Systems for Analytics
Data Mining and VA.75 459.061 0 0 1 221.94u474.71 0 0 1 67.5061 0 0 1 221.O83/F22Ni474.71 0 0 1 63 443.341 Tm		

MGSC 670	(1.5)	Revenue Management
MGSC 672	(1.5)	Operations and Supply Chain Analytics
MGSC 695	(1.5)	Advanced Topics in Management Science
MRKT 671	(1.5)	Advanced Marketing Analytics
MRKT 672	(1.5)	Internet Marketing Analytics
MRKT 673	(1.5)	Pricing Analytics
MRKT 674	(1.5)	Retail Analytics
MRKT 696	(1.5)	Advanced Topics in Marketing Analytics
ORGB 671	(1.5)	Talent Analytics
ORGB 672	(1.5)	Organizational Network Analysis
ORGB 695	(1.5)	Advanced Topics in Organizational Behaviour

---

#### 14.4 Master of Management (M.M.) Finance (Non-Thesis) (45 credits)

\*\*This program is currently under revision.\*\*

The Master of Management in Finance (M.M.F.) program is a twelve-month specialized M.M. program. The program is part of the Faculty's expanding portfolio of specialized MM programs. The distinguishing features of the program are: 1) a quantitative level well above the average current M.B.A. elective and 2) a close interaction with the private sector. The crucial 12-credit major paper requirement is fulfilled either by 1) completing a three-month internship on a financial project with a corporation and writing a detailed report; or by 2) writing an academic research paper. The program will contain an investment and corporate finance focus, and it will have an advisory board of executives from financial and non-financial corporations.

##### Required Courses (33 credits)

ACCT 604	(3)	Financial Statements 1
FINE 673	(3)	Finance Fundamentals
FINE 678	(3)	Financial Economics
FINE 679	(3)	Corporate Finance Theory
FINE 680	(3)	Investments
FINE 681	(3)	International Capital Markets
FINE 682	(3)	Derivatives
FINE 689	(12)	Integrative Finance Project
FINE 689N1	(6)	Integrative Finance Project
FINE 689N2	(6)	Integrative Finance Project

##### Complementary Courses (12 credits)

12 credits from:

ACCT 605	(3)	Financial Statements 2
FINE 683	(3)	Advanced Corporate Finance
FINE 684	(3)	Fixed Income Analysis
FINE 685	(3)	Market Risk Management
FINE 686	(3)	Global Corporate Finance
FINE 687	(3)	Global Investments
FINE 688	(3)	Mergers and Acquisitions

or any other relevant 500-700 level course offered in the University with permission of the Program Adviser.

---

**14.5 Master of Management (M.M.) Manufacturing Management (Non-Thesis) (56 credits)**

**\*\*This program is currently not offered.\*\***

We are in the process of revising the curriculum of the program to enhance its quality and relevance, while keeping the focus still on designing and managing global supply chains for manuf

**Manufacturing & Supply Chain**

12 credits from:

MECH 526	(3)	Manufacturing and the Environment
MECH 528	(3)	Product Design
MECH 529	(3)	Discrete Manufacturing Systems
MGSC 578	(3)	Simulation of Management Systems
MGSC 615	(3)	Procurement and Distribution

---

**14.6 Master of Management (M.M.) IMPM (Non-Thesis) (45 credits)**

**Research Project (12 credits)**

BUSA 689	(12)	Integrative Project
----------	------	---------------------

**Required Courses (33 credits)**

BUSA 666	(5)	The Practice of Management
BUSA 668	(5)	The Venture
BUSA 670	(5)	Managing Organizations
BUSA 672	(3)	Managerial Exchange
BUSA 675	(5)	Managing Context
BUSA 680	(5)	Managing People
BUSA 685	(5)	Managing Change

---

**14.7 Master of Management (M.M.) IMPMHL (Non-Thesis) (45 credits)**

The M.M. in International Masters for Practicing Managers in Health Leadership; Non-Thesis program is designed for clinicians and managers in the context of health care to help develop management skills for emerging health care leaders. This is a 15-month program made up five 12-day modules, followed by a Master's paper.

**Required Courses (45 credits)**

BUSA 663	(6)	Reflective Mindset
BUSA 667	(6)	Analytic Mindset
BUSA 671	(3)	Managerial Experience
BUSA 676	(6)	Worldly Mindset
BUSA 677	(6)	Collaborative Mindset
BUSA 678	(6)	Catalytic Mindset
BUSA 694	(12)	Final Master's Paper

---

**15 Joint Ph.D. in Management Admission Requirements and Application Procedures**

**About the Joint Ph.D. in Management**

Ph.D. Program Office

Desautels Faculty of Management  
 McGill University  
 1001 Sherbrooke Street West  
 Montreal QC H3A 1G5  
 Canada  
 Telephone: 514-398-4060  
 Fax: 514-398-3876  
 Email: [phd.mgmt@mcgill.ca](mailto:phd.mgmt@mcgill.ca)  
 Website: [www.mcgill.ca/desautels/programs/phd](http://www.mcgill.ca/desautels/programs/phd)

#### **section 15.4: Doctor of Philosophy (Ph.D.) Management**

The Ph.D. Program participates in the Joint Ph.D. Program that brings together the four Montreal universities: Concordia University, the *École des Hautes Études Commerciales* (affiliated with the *Université de Montréal*), McGill University, and the *Université de Québec à Montréal*. The Ph.D. program in Management is intended to educate competent researchers and to stimulate research on management issues.

The program represents a number of innovations in doctoral work in the field of management. First, by cooperating, the four universities are able to make available to the program's students a diverse pool of approximately 520 professors qualified to direct doctoral-level study and research. Second, the program has been carefully developed to encourage independent, creative work on the part of its students, with close, personal contact with the professors. This program will appeal especially to the mature, experienced candidate with relatively well-defined interests. Across the four member universities, some courses are offered in English and some in French (all papers may, however, be written in English or French).

The program places considerable emphasis on the theoretical foundations of management and its underlying disciplines. Graduates of the program are expected to have: (1) some knowledge of all the main areas of management, (2) a thorough knowledge of one applied area of management, and one support discipline, (3) a complete command of the research methodologies used in management, and (4) some familiarity with modern theories and methods of the pedagogy of management.

The program consists of three phases: preparation, specialization, and dissertation.

#### **Preparation – Phase I**

Before entering the program, the student will have selected the area of specialization from the following areas/options:

- Accounting
- Finance
- Information Systems
- Marketing
- Operations Management
- Organizational Behaviour
- Retail Management
- Strategy and Organization

Students who select to pursue the interdisciplinary environment option can find additional information at the [McGill School of Environment](#).

#### **Specialization – Phase II**

In Phase II, students probe deeply into their chosen area of specialization. With their Phase II Advisory Committee, students work out an individual program of study, which takes about 18 - 24 months. The phase focuses on a specialization area and a support field. The specialization area could be one of the basic ones listed in Phase I (for example, marketing or operations management), a sub-area within one of these (such as organizational development within organizational behaviour), or an interdisciplinary area that combines two or more of these (such as behaviour aspects of accounting or international marketing).

The support field is selected to help the student develop a foundation of knowledge in a fundamental discipline that underlies the theory in management. For example, a student in marketing might select psychology, sociology, or statistics. One in management policy might select political science or general systems theory, or perhaps even philosophy. Other choices are possible.

Students officially enter Phase II of the program when their Phase II Advisory Committee has been established and, together with the student, formally agrees on a proposal for the work to be done in Phase II. The Phase II Form (Advisory Committee) must be approved by the McGill and the Joint Doctoral Committees. This includes the following:

- Doctoral seminars in the specialization area; minimum four courses
- Any other existing graduate-level courses in the specialization area and support field deemed appropriate by the Phase II Advisory Committee; minimum two courses in support field
- Seminar on Research Methodology (MGMT 707, 3 credits) or equivalent approved graduate-level course
- Seminar in Pedagogy (MGMT 706, 3 credits) or Teaching and Learning in Higher Education (EDPH 689, 3 credits)
- Comprehensive Examination (MGMT 701, 0 credits)
- A publishable research paper (MGMT 720, 3 credits)

The Phase II Advisory Committee will normally consist of at least three members; a supervisor and others decided upon jointly by the supervisor and the student. One of these members will typically come from the support field. Every student's Phase II Advisory Committee must have representation from at least two universities in the joint program.

### **Dissertation – Phase III**

In the third phase of the program, students research, write, and defend a dissertation that probes deeply into a well-defined research topic. The topic is developed with the Phase III Advisory Committee (at least three members), which may be the same as the Phase II Advisory Committee or may be reconstituted, again with representation from at least one of the other participating universities. The topic is approved formally by the Phase III Advisory Committee and, once the research is completed and the dissertation written, the student publicly defends the completed thesis. The Phase III Form (Phase III Advisory Committee) must be approved by the McGill and the Joint Doctoral Committees.

---

## **15.1 Admission Requirements**

Candidates normally hold a master's-level degree, with a strong academic record from a recognized university.

*GMAT* (or *GRE*–General Test) results are required for all applications to the doctoral program; this includes McGill master's students applying to the Ph.D. The minimum GMAT (or GRE–General Test) score required is 70% equivalency. Tests must have been written within the past five years.

Applicants to graduate studies whose mother tongue is not English, and who have not completed an undergraduate or graduate degree from a recognized foreign institution where English is the language of instruction or from a recognized Canadian institution (anglophone or francophone), must submit documented proof of competency in oral and written English. Before acceptance, appropriate exam results must be submitted directly from the *TOEFL* (Test of English as a Foreign Language) or *IELTS* (International English Language Testing Systems) Office. Applications will not be considered if a TOEFL or IELTS test result is not available. A minimum score of 100 for the Internet-based test, with each component score not less than 20, is required for admission. A minimum score of 7 for IELTS is required. Tests must have been written within the past two years.

Files will not be considered unless GMAT (or GRE–General Test) and TOEFL scores are received by the Application Deadline.

---

## **15.2 Application Procedures**

McGill's online application form for graduate program candidates is available at [www.mcgill.ca/gradapplicants/apply](http://www.mcgill.ca/gradapplicants/apply).

See [University Regulations & Resources](#) > Graduate > Graduate Admissions and Application Procedures > : [Application Procedures](#) for detailed application procedures.

### **15.2.1 Additional Requirements**

The items and clarifications below are additional requirements set by this department:

- GMAT (or GRE-General Test) written within the past 5 years
- Responses to Personal Statement questions
- Curriculum Vitae

For more information, consult the Desautels Faculty of Management's [website](#).

---

## **15.3 Application Dates and Deadlines**

For application dates and deadlines, please consult the following website: [www.mcgill.ca/desautels/programs/phd/admissions/deadline](http://www.mcgill.ca/desautels/programs/phd/admissions/deadline).

---

## **15.4 Doctor of Philosophy (Ph.D.) Management**

### **Thesis**

A thesis for the doctoral degree must constitute original scholarship and must be a distinct contribution to knowledge. It must show familiarity with previous work in the field and must demonstrate ability to plan and carry out research, organize results, and defend the approach and conclusions in a scholarly manner. The research presented must meet current standards of the discipline; as well, the thesis must clearly demonstrate how the research advances knowledge in the field. Finally, the thesis must be written in compliance with norms for academic and scholarly expression and for publication in the public domain.

### **Required Courses (9 credits)**

Note: Students can take MGMT 706 or EDPH 689.



EDPH 689	(3)	Teaching and Learning in Higher Education
MGMT 701	(0)	Comprehensive Examination
MGMT 706	(3)	Seminar in Pedagogy
MGMT 707	(3)	Research Methodology
MGMT 720	(3)	Research Paper

### Complementary Courses (18 credits)

12 credits of specialization courses

6 credits in the support field

## 15.5 Doctor of Philosophy (Ph.D.) Management: Environment

The new Environment Option provides students with an appreciation of the role of science in informing decision-making in the environment sector, and the influence that political, socioeconomic and ethical judgments have. The option also provides a forum whereby graduate students bring their disciplinary perspectives together and enrich each other's learning through structured courses, formal seminars, and informal discussions and networking. Students who have been admitted through their home department or faculty may apply for admission to the option. Option requirements are consistent across academic units. The option is coordinated by the MSE, in partnership with participating academic units.

### Thesis

A thesis for the doctoral degree must constitute original scholarship and must be a distinct contribution to knowledge. It must show familiarity with previous work in the field and must demonstrate ability to plan and carry out research, organize results, and defend the approach and conclusions in a scholarly manner. The research presented must meet current standards of the discipline; as well, the thesis must clearly demonstrate how the research advances knowledge in the field. Finally, the thesis must be written in compliance with norms for academic and scholarly expression and for publication in the public domain.

### Required Courses (15 credits)

Note: Students can take MGMT 706 or EDPH 689.

EDPH 689	(3)	Teaching and Learning in Higher Education
ENVR 610	(3)	Foundations of Environmental Policy
ENVR 650	(1)	Environmental Seminar 1
ENVR 651	(1)	Environmental Seminar 2
ENVR 652	(1)	Environmental Seminar 3
MGMT 701	(0)	Comprehensive Examination
MGMT 706	(3)	Seminar in Pedagogy
MGMT 707	(3)	Research Methodology
MGMT 720	(3)	Research Paper

### Complementary Courses (15 credits)

12 credits of courses/seminars at the 500-level or higher in the student's management specialization area in consultation with student's advisory committee.

3 credits chosen from the following list:

ENVR 519	(3)	Global Environmental Politics
ENVR 544	(3)	Environmental Measurement and Modelling
ENVR 620	(3)	Environment and Health of Species
ENVR 622	(3)	Sustainable Landscapes
ENVR 630	(3)	Civilization and Environment
ENVR 680	(3)	Topics in Environment 4

Or another course at the 500-level or higher recommended by the advisory committee and approved by the Environment Option Committee.

---

## 16 Post-M.B.A. Graduate Certificates Admission Requirements and Application Procedures

### About the Post-M.B.A. Graduate Certificate

The graduate certificate meets the needs of two groups of professional managers:

1. managers who graduated from an M.B.A. program several years ago and would like to take a series of courses to update their skills; and
2. managers who graduated from an M.B.A. program recently and who would like to broaden the base of their education with a selection of courses that complement their major field of studies.

The graduate certificate may be taken on a full-time or part-time basis.

The entrance requirement is an M.B.A. degree from a recognized university with a CGPA that meets the minimum requirements of Graduate and Postdoctoral Studies. Tw

15 credits of M.B.A. courses.

---

## **16.5 Graduate Certificate (Gr. Cert.) Post MBA Japan (15 credits)**

### **Required Courses**

15 credits of M.B.A./Japan courses.

---

## **17 Graduate Certificate in Professional Accounting (GCPA) Admission Requirements and Application Procedures**

### **About the Graduate Certificate in Professional Accounting (GCPA)**

#### *section 17.5: Graduate Certificate (Gr. Cert.) Professional Accounting (24 credits)*

The McGill GCPA program at Desautels is an accredited Professional Education Program (PEP) of CPA Quebec. The program is designed to provide students with professional training on the latest CPA concepts and practice-related issues while preparing them to write the national Common Final Examination (CFE). Completion of a PEP and passing the CFE are two of the required components for obtaining the highly respected CPA designation. Combining McGill's international reputation and top professors, McGill's GCPA program ensures that graduates can make professional judgment using financial information in a global business environment.

The GCPA program is intended to allow students to develop professional skills that will be recognized nationally and internationally. The program focuses on the acquisition and integration of in-depth specialized knowledge in fields in which engagements are likely to be entrusted to CPAs. More specifically

CCFC 511 Financial Accounting 1  
 CCFC 512 Financial Accounting 2  
 CCFC 513 Financial Accounting 3  
 CCMA 511 Managerial Accounting 1  
 CCMA 522 Managerial Accounting 2  
 CCMA 523 Managerial Accounting 3  
 CCAU 511 Auditing 1  
 CCTX 511 Taxation 1  
 CCTX 532 Taxation 2  
 CFIN 512 Corporate Finance  
 CCLW 511 Law 1  
 CFIN 522 Applied Topics: Corporate Finance  
 CMIS 541 Information Systems for Managers  
 CPSii552 Strategic Management

688 Sherbrooke Street West, 11<sup>th</sup> floor  
 Telephone: 514-398-6200  
 Email: [info.conted@mcgill.ca](mailto:info.conted@mcgill.ca)  
 Website: [www.mcgill.ca/continuingstudies](http://www.mcgill.ca/continuingstudies)

### Application Procedures

A program can be submitted through McGill's [uApply](#). For details please visit [Ready to apply?](#)

[University Regulations & Resources](#) [Admission Procedures](#) [Admission Procedures](#) : [Application Procedures](#) [GCPA](#)  
 website for details about submitting your application.

vidence of extenuating circumstances for one year only.

### Time Limits

### Admission

Applicants who have been accepted to the GCP must provide a CAD\$300 deposit via [uApply](#) when confirming the offer of admission.  
 This fee is non-refundable and will be applied towards the student's tuition.

### Application Dates and Deadlines

Dates		
All Applicants (N/A/N/A) Non-Canadian citizens (incl. Special, Visiting & Exchange)	Current McGill Students (any citizenship)	Perm. residents of Canada (incl. Special, Visiting & Exchange)
Oct. 1	Feb. 1	Feb. 1



CCMA 523	(3)	Managerial Accounting 3
CCTX 511	(3)	Taxation 1
CCTX 532	(3)	Taxation 2
CFIN 512	(3)	Corporate Finance
CFIN 522	(3)	Applied Topics: Corporate Finance
CMIS 541	(3)	Information Systems for Managers
CPL2 552	(3)	Strategic Management

#### Required Courses (16 credits)

ACCT 653	(3)	Issues in Professional Accounting 1
ACCT 654	(3)	Issues in Professional Accounting 2
ACCT 663	(3)	Strategic Aspects of Accounting 1
ACCT 664	(3)	Strategic Aspects of Accounting 2
ACCT 695	(4)	Integrative Analysis

#### Complementary Courses (8 credits)

8 credits from the following:

ACCT 683	(4)	Practice of Taxation
ACCT 685	(4)	Accounting and Performance Management
ACCT 687	(4)	Assurance Services
ACCT 689	(4)	Financial Business Analysis
ACCT 699	(0)	Exam Preparation Seminar

---

## 18 Desautels Faculty of Management Academic Staff

### Dean

Isabelle Bajoux-Besnainou; Degree(ENS Paris), M.Sc.(Paris VI & Paris IX), Doctorat(Paris IX)

### Executive Committee

Morty Yalovsky – *Vice-Dean, Faculty Programs*

Vihang Errunza – *Associate Dean, Research*

Saibal Ray – *Academic Director, Retail Initiative*

Liette Lapointe – *Associate Dean, Undergraduate Programs*

Corey Phelps – *Associate Dean, Executive Programs and Education*

Steve Fortin – *Associate Dean, Master's Programs*

Mark Michaud – *Director of Administration*

Alexander King – *Desautels Director of Advancement*

Rita McAdam – *Director of Marketing and Communications*

### Emeritus Professors

W. Crowston; B.S., B.A.Sc.(Tor.), S.M.(MIT), M.Sc., Ph.D.(Carn. Mell) – *Management Science*

D.H. Drury; B.Com., M.B.A.(McM.), Ph.D.(N'western), R.I.A.(S.I.A.) – *Accounting*

## **Emeritus Professors**

J-L. Goffin; Eng., M.S.(Brussels), M.Sc., Ph.D.(Calif.) – *Operations Management*

R. Hebdon; B.A., M.A., Ph.D.(Tor

## Associate Professors

L. Lapointe; B.A., M.Sc.(Montr.), Ph.D.(HEC) – *Information Systems*

Y



**Assistant Professors**

G. Roussellet; B.Sc.(ENSAE), M.Sc.(Paris Sch. Econ.), Ph.D.(Dauphine) – *Finance*  
 D. Schumacher; Dipl.Int'l.Business(dual degree)(ESB), M.B.A.(Chinese HK), Ph.D.(INSEAD) – *Finance*  
 J. Serpa; B.Sc.(Trent), M.A., Ph.D.(Br. Col.) – *Operations Management*  
 B. Wenzel; B.Acy., M.Acy.(Missouri), Ph.D.(Ariz.) – *Accounting*  
 N. Yang; B.Sc.(Math.)(Alta.), M.A.(Econ.)(Tor.), Ph.D.(Tor.) – *Marketing*  
 J. Zhang; B.S.(Zhongnan), M.A.(Boston), M.Sc.(Chic.), Ph.D.(N'western) – *Accounting*

**CAS Full-time Faculty Lecturers, Assistant Professors (Research) (Professional), & Associate Members**

A. Abrams; B.Com.(McG.), G.D.P.A.(C'dia) – *Accounting*  
 N. Addy; B.A.(Swarth.), M.P.A.(Princ.), Ph.D.(Stan.) – *Strategy and Organization*  
 L. Breitner; B.A.(Wisc.), M.B.A.(Simmons), D.B.A.(Boston) – *Accounting and Health Management*  
 R. Cecere; B.Com., G.D.P.A.(McG.) – *Accounting*  
 M. Chaudhury; B.A., M.A.(Dhaka), M.A.(Wat.), Ph.D.(S. Fraser) – *Finance*  
 V. di Pietro; B.Eng.(McG.), M.M.F.(Tor.), Ph.D.(N'western) – *Finance*  
 R.G. Donovan; B.Com.(McG.), G.D.I.T.(C'dia) – *Information Systems*  
 K. Ganju; B.Sc.(Delhi), M.Sc.(LSE), Ph.D.(Temple) – *Health Management*  
 L.P. Gialloredo; B.A.(W. Ont.), M.B.A.(McG.), B.A. Law(Car.), LL.M.(McG.) – *Marketing*  
 L. Goldsman; B.Com.(C'dia), D.P.A.(McG.), CPA, CA – *Accounting*  
 L. Hammami; B.Com., M.B.A.(Laval) – *Finance*  
 L. Holmgren; B.A.(Ariz.), M.A., Ph.D.(McG.) – *General*  
 W. Khern-am-nuai; B.E.(Mongkut), M.B.A.(NIDA), M.S., Ph.D.(Purdue) – *Information Systems*  
 K. Lester; B.A.(C'dia), M.A.(Rhode Is.) – *Finance*  
 P. Levy; B.Com.(C'dia), D.P.A., M.B.A.(McG.) – *Accounting*  
 R. Mackalski; B.Sc.(Bran.), M.B.A., Ph.D.(McG.) – *Marketing*  
 S. Madan; B.S.(MIT), M.B.A. equivalent(Ahmadabad) – *Finance*  
 K. Moore; B.Sc.(Ambassador U.), M.B.A.(USC), Ph.D.(York) – *Marketing, Strategy and Organization*  
 I. Okhmatovskiy; B.A. equivalent(Moscow St.), M.S. equivalent(Academy of National Economy), Ph.D.(USC) – *Strategy*  
 J. Scott; B.A.(W. Ont.), M.B.A.(York), CPA, CA, C.F.A.(W. Ont.) – *Accounting*  
 T. Sidthidet; B.Sc.(Kasetsart), M.A.(Thammasat), M.A.(Wat.), Ph.D.(McG.) – *General*  
 B. Smith; B.A., M.A.(Dublin), M.Sc.(Alta.), Ph.D.(Qu.) – *Operations Management*  
 G. Vit; B.Com.(McG.), M.B.A.(C'dia), Ph.D.(Brad.) – *Strategy and Organization (Part-time)*  
 C. Westgate; B.A., M.B.A.(McM.) – *Organizational Behaviour and Industrial Relations*  
 G. Zabowski; B.Com., M.B.A.(McG.) – *Operations Management*

